# United Way for Southeastern Michigan

Financial Report September 30, 2024

# United Way for Southeastern Michigan

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### **Independent Auditor's Report**

To the Board of Directors
United Way for Southeastern Michigan

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of United Way for Southeastern Michigan (UWSEM), which comprise the statement of financial position as of September 30, 2024 and 2023 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of UWSEM as of September 30, 2024 and 2023 and the changes in its net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audits of the Financial Statements* section of our report. We are required to be independent of UWSEM and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Emphasis of Matter

As described in Note 17 to the financial statements, on October 1, 2023, UWSEM entered into a significant transaction with United Way of Washtenaw County. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about UWSEM's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

### Auditor's Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that audits conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



To the Board of Directors United Way for Southeastern Michigan

In performing audits in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of UWSEM's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about UWSEM's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 2, 2025 on our consideration of United Way for Southeastern Michigan's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of United Way for Southeastern Michigan's internal control over financial reporting or on compliance. That report is an integral part of audits performed in accordance with *Government Auditing Standards* in considering United Way for Southeastern Michigan's internal control over financial reporting and compliance.

Plante & Moran, PLLC

April 2, 2025

# **United Way for Southeastern Michigan**

# Statement of Financial Position

	September 30			24 and 2023
		2024		2023
Assets				
Cash	\$	13,801,223	\$	1,390,623
Investments (Note 4)		41,620,426		39,733,563
Receivables - Net of allowance:				
Pledges (Note 5)		6,395,193		5,898,025
Grants and other (Note 5)		3,237,091		3,153,041
Beneficial interest (Notes 4 and 6)		1,549,943		1,221,111
Prepaid expenses and other assets		750,586		1,484,062
Right-of-use operating lease assets		4,901,929		5,687,277
Capital assets - Net (Note 8)		2,105,008		484,275
Total assets	\$	74,361,399	\$	59,051,977
Liabilities and Net Assets				
Liabilities				
Accounts payable and accrued liabilities	\$	5,235,418	\$	3,422,589
Undistributed grants to community impact partners (Note 9)		4,800,915		6,869,876
Undistributed donor designations		3,582,761		2,481,192
Refundable advances		542,894		146,921
Agency payable (Note 2)		12,821,192		, -
Operating lease liabilities (Note 7)		5,353,311		6,221,991
Total liabilities		32,336,491		19,142,569
Net Assets				
Without donor restrictions:				
Undesignated		(2,607,113)		(1,489,228)
Board designated (Note 10)		31,122,447		27,874,841
Total without donor restrictions		28,515,334		26,385,613
With donor restrictions (Note 11)		13,509,574	_	13,523,795
Total net assets		42,024,908		39,909,408
	<u>¢</u>	74,361,399	\$	59,051,977
Total liabilities and net assets	<u>~</u>	1-4,001,000	Ψ	33,001,377

# Statement of Activities and Changes in Net Assets

## Years Ended September 30, 2024 and 2023

		2024			2023	
	Without Donor	With Donor		Without Donor	With Donor	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Public Support and Revenue						
Annual campaigns	\$ 21,600,225	3,723,361 \$	25,323,586	\$ 19,496,226 \$	2,682,816 \$	22,179,042
Less donor designations	(5,824,437)	-	(5,824,437)	(5,527,062)	-	(5,527,062)
Less provision for uncollectible pledges	(1,453,287)	-	(1,453,287)	(1,736,289)	-	(1,736,289)
Net assets released from campaign restrictions	5,318,134	(5,318,134)	-	6,064,219	(6,064,219)	-
Net campaign results	19,640,635	(1,594,773)	18,045,862	18,297,094	(3,381,403)	14,915,691
Federal grants	6,448,376	-	6,448,376	7,748,699	-	7,748,699
State grants	11,445,837	_	11,445,837	6,941,003	<u>-</u>	6,941,003
Foundation grants	-	2,855,362	2,855,362	-	7,694,376	7,694,376
Administrative fees and fee for service	2,296,728	_,, _	2,296,728	2,771,378	-	2,771,378
County grants	2,773,869	-	2,773,869	1,386,983	-	1,386,983
Other contributions	920,770	344,791	1,265,561	1,000,802	1,010,680	2,011,482
In-kind gifts revenue (Note 13)	338,100	, <u>-</u>	338,100	539,060	, , , <u>-</u>	539,060
Miscellaneous income	50,039	-	50,039	24,311	-	24,311
Change in value of beneficial interest	279,328	-	279,328	123,159	-	123,159
Net realized and unrealized gains on						
investments	4,495,244	316,734	4,811,978	2,108,931	49,009	2,157,940
Interest and dividend income - Net of						
investment fees	1,674,529	142,696	1,817,225	1,522,243	34,882	1,557,125
Excess of assets acquired over liabilities assumed in United Way of Washtenaw						
County transaction (Note 17)	4,709,169	2,921,259	7,630,428	-	-	-
Net assets released from restrictions	5,000,290	(5,000,290)	<u> </u>	7,515,805	(7,515,805)	
Total noncampaign support and revenue	40,432,279	1,580,552	42,012,831	31,682,374	1,273,142	32,955,516
	· · ·		, ,			· · ·
Total public support and revenue	60,072,914	(14,221)	60,058,693	49,979,468	(2,108,261)	47,871,207

# Statement of Activities and Changes in Net Assets (Continued)

## Years Ended September 30, 2024 and 2023

		2024						
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total		
Expenses Program services: Gross grants to community impact partners Less donor designations	\$ 34,968,611 (5,824,437)	\$ - -	\$ 34,968,611 (5,824,437)		\$ - -	\$ 36,365,060 (5,707,301)		
Net funds awarded	29,144,174	-	29,144,174	30,657,759	-	30,657,759		
Other program services	18,449,506		18,449,506	16,537,846		16,537,846		
Total program services	47,593,680	-	47,593,680	47,195,605	-	47,195,605		
Support services:  Management and general  Fundraising  Unallocated state and national dues	4,550,364 5,185,719 613,430	- - -	4,550,364 5,185,719 613,430	4,301,653 4,905,416 637,155	- - -	4,301,653 4,905,416 637,155		
Total expenses	57,943,193		57,943,193	57,039,829		57,039,829		
Increase (Decrease) in Net Assets	2,129,721	(14,221)	2,115,500	(7,060,361)	(2,108,261)	(9,168,622)		
Net Assets - Beginning of year	26,385,613	13,523,795	39,909,408	33,445,974	15,632,056	49,078,030		
Net Assets - End of year	\$ 28,515,334	\$ 13,509,574	\$ 42,024,908	\$ 26,385,613	\$ 13,523,795	\$ 39,909,408		

# Statement of Functional Expenses

# Year Ended September 30, 2024

					_					
	Progi Servi		Management and General	 Fundraising	Sta	llocated ate and nal Dues		Total		Total
Gross grants to community impact partners Less donor designations		68,611 24,437 <u>)</u>	\$ - -	\$ -	\$	- -	\$	- -	\$	34,968,611 (5,824,437)
Net allocations/awards	29,1	44,174	-	-		-		-		29,144,174
Salaries Employee benefits Payroll taxes and insurance	1,5	01,790 64,036 35,601	2,719,717 356,634 75,862	2,759,545 385,014 212,181		- - -		5,479,262 741,648 288,043		16,281,052 2,305,684 1,123,644
Total salaries and related expenses	13,2	01,427	3,152,213	3,356,740		-		6,508,953		19,710,380
Professional fees and contract services Occupancy Dues Equipment expenses Printing and publications In-kind expenses Meeting and event cost Depreciation Communication Insurance Miscellaneous Supplies Postage and shipping Sponsorships and awards	4 5 3 1	81,540 55,510 4,900 44,755 40,348 60,813 61,842 50,857 48,020 52,422 42,663 57,231 14,957 32,221	588,664 159,511 12,347 111,783 163,739 128,092 79,165 31,862 14,397 41,204 35,685 4,790 8,970 17,942	316,948 170,362 4,998 483,613 79,361 149,195 467,011 34,029 46,719 27,876 13,040 6,955 18,586 10,286		- - 613,430 - - - - - - - -		905,612 329,873 630,775 595,396 243,100 277,287 546,176 65,891 61,116 69,080 48,725 11,745 27,556 28,228		3,587,152 1,085,383 635,675 1,040,151 783,448 338,100 908,018 216,748 109,136 121,502 91,388 68,976 42,513 60,449
Total functional expenses		93,680		 5,185,719	\$	613,430	\$	10,349,513	\$	<b>57,943,193</b>

# Statement of Functional Expenses

# Year Ended September 30, 2023

		Program Services	Management and General		Fundraising		Jnallocated State and ational Dues		Total		Total
Gross grants to community impact partners Less donor designations	\$	36,365,060 (5,707,301)	\$ - -	\$	- -	\$	- -	\$	- -	\$	36,365,060 (5,707,301)
Net allocations/awards		30,657,759	-		-		-		-		30,657,759
Salaries Employee benefits Payroll taxes and insurance		9,459,090 1,604,864 751,397	2,554,941 194,988 228,224		2,760,114 427,100 214,339		- - -		5,315,055 622,088 442,563		14,774,145 2,226,952 1,193,960
Total salaries and related expenses		11,815,351	2,978,153		3,401,553		-		6,379,706		18,195,057
Professional fees and contract services Occupancy Dues Equipment expenses Printing and publications In-kind expenses Meeting and event cost Depreciation Communication Insurance Miscellaneous Supplies Postage and shipping		2,409,840 741,997 7,118 279,479 336,134 288,364 218,803 134,598 59,912 45,279 89,453 57,200 18,566	481,525 142,216 9,399 80,074 189,044 126,559 94,639 25,797 8,663 40,730 50,100 12,896 31,119		495,744 146,338 3,178 308,835 47,229 124,137 257,917 26,546 42,162 24,656 2,625 3,952 9,040		- - 637,155 - - - - - - - -		977,269 288,554 649,732 388,909 236,273 250,696 352,556 52,343 50,825 65,386 52,725 16,848 40,159		3,387,109 1,030,551 656,850 668,388 572,407 539,060 571,359 186,941 110,737 110,665 142,178 74,048 58,725
Sponsorships and awards	_	35,752	30,739		11,504			_	42,243	_	77,995
Total functional expenses	\$	47,195,605	<b>\$</b> 4,301,653	<u>\$</u>	4,905,416	<u>\$</u>	637,155	<u>\$</u>	9,844,224	\$	57,039,829

# Statement of Cash Flows

## Years Ended September 30, 2024 and 2023

	2024	2023
Cash Flows from Operating Activities		
Increase (decrease) in net assets	\$ 2,115,500 \$	(9,168,622)
Adjustments to reconcile increase (decrease) in net assets to net cash		,
from operating activities:		
Depreciation	216,748	186,941
Provision for uncollectible pledges	1,453,287	1,736,289
Change in value of beneficial interest	(279,328)	(123,159)
Realized and unrealized gains on investments	(4,811,978)	(2,157,940)
Excess of assets acquired over liabilities assumed in United Way of	(7,630,428)	
Washtenaw County transaction (Note 17) Noncash lease expense	(83,332)	- 534,714
Changes in operating assets and liabilities that (used) provided cash:	(00,002)	334,714
Pledges receivable	(1,209,110)	(1,073,611)
Grants and other receivable	(84,050)	582,824
Prepaid expenses and other assets	802,871	(564,208)
Accounts payable and accrued liabilities	1,448,795	(1,711,447)
Undistributed grants to community impact partners	(2,578,957)	(1,152,813)
Undistributed donor designations	876,168	(535,892)
Refundable advance	395,973	(1,780,655)
Agency payable	 12,821,192	
Net cash provided by (used in) operating activities	3,453,351	(15,227,579)
Cash Flows from Investing Activities		
Purchases of investments	(13,548,622)	(24,295,978)
Proceeds from sales of investments	21,697,516	33,226,742
Purchases of capital assets	(140,000)	(222,427)
Distributions from beneficial interest	84,002	63,677
Cash acquired from United Way of Washtenaw County	004.050	
Transaction (Note 17)	 864,353	
Net cash provided by investing activities	 8,957,249	8,772,014
Net Increase (Decrease) in Cash	12,410,600	(6,455,565)
Cash - Beginning of year	 1,390,623	7,846,188
Cash - End of year	\$ 13,801,223 \$	1,390,623
Significant Noncash Transactions - Assets and liabilities assumed in United Way of Washtenaw County transaction (Note 17)		
Pledges receivable - Net	\$ 741,345 \$	-
Investments	5,357,285	-
Net property and equipment	1,697,481	-
Prepaid and other assets	69,395	-
Grants payable	509,996	-
Designations payable	225,401	-
Accrued expenses and other liabilities	364,034	-

September 30, 2024 and 2023

#### Note 1 - Nature of Business

United Way for Southeastern Michigan (UWSEM or the "Organization") is a Michigan nonprofit corporation dedicated to mobilizing the caring power of Detroit and southeastern Michigan to improve communities and individual lives in measurable and lasting ways.

## **Note 2 - Significant Accounting Policies**

#### Basis of Presentation

The financial statements of UWSEM have been prepared on the basis of generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

#### Cash

UWSEM places its cash and certain investments with high credit quality financial institutions. UWSEM's cash balances include bank balances on deposit that exceed FDIC limits.

#### Investments

Investments are recorded at fair value, as described in Note 4. Investment income, including net realized and unrealized gains and losses, is reflected in the statement of activities and changes in net assets as a change in noncampaign support and revenue. Interest and dividend income is recorded on the accrual basis.

The Organization's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to these risk factors, it is reasonably possible that changes in the value of investments will occur in the near future and will materially affect the amounts reported in the financial statements.

#### Receivables

UWSEM's receivables consist of pledges and grants and other receivables.

Pledges receivable are associated with UWSEM's total annual campaign fundraising for UWSEM and other partnering agencies. A provision for uncollectible pledges is estimated based on an assessment of the prior year annual campaign pledges, which remain unpaid, and current market observations. All amounts deemed uncollectible are charged against the provision for uncollectible pledges in the period that determination is made.

Grants and other receivables include receivables for services rendered by UWSEM in accordance with grant contracts and reimbursements that have not been received as of year end. Grants and other receivables also include contributions made to UWSEM outside of the annual campaign. An allowance for doubtful accounts has not been established, as all grants and other receivables are deemed collectible.

### Capital Assets

Capital assets are recorded at cost when purchased or at fair value at the date of donation and are being depreciated on a straight-line basis over their estimated useful lives, which range from 3 to 10 years. Costs of maintenance and repairs are charged to expense when incurred.

September 30, 2024 and 2023

### **Note 2 - Significant Accounting Policies (Continued)**

UWSEM reports gifts of capital assets as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of capital assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire capital assets are reported as support with donor restrictions. Absent explicit donor stipulations about how long the capital assets must be maintained, UWSEM reports expirations of donor restrictions over time based on an estimate of the useful lives of the donated or acquired capital assets.

#### Leases

UWSEM has an operating lease for office space. UWSEM recognizes expense for operating leases on a straight-line basis over the lease term. UWSEM made a policy election not to separate lease and nonlease components.

UWSEM elected to use the risk-free rate as the discount rate for calculating the right-of-use asset and lease liability in place of the incremental borrowing rate.

#### Classification of Net Assets

Net assets of UWSEM are classified based on the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions or for which the donor-imposed restrictions have expired or been fulfilled. Net assets in this category may be expended for any purpose in performing the primary objectives of UWSEM.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of UWSEM or by the passage of time when net assets are reclassified to net assets without donor restrictions. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Earnings, gains, and losses on donor-restricted net assets are classified as net assets without donor restrictions unless specifically restricted by the donor or by applicable state law.

#### **Board-designated Net Assets**

Board-designated net assets are net assets without donor restrictions designated by the board for various purposes. These designations are based on board actions, which can be altered or revoked at a future time by the board of directors (see Note 10).

#### **Contributions**

Contributions of cash and other assets, including unconditional promises to give in the future, are reported as revenue when received, measured at fair value. Annual campaigns, federal grants, state grants, foundation grants, and other contributions are revenue items reported on the statement of activities and changes in net assets using these revenue recognition principles. Grants received determined to be unconditional are reported as revenue when the promise to give is received. As of September 30, 2024 and 2023, federal grants awarded but not yet spent totaled \$781,617 and \$3,426,620, respectively. Grants received determined to be conditional contributions are recognized as revenue when services are provided (i.e., as barriers are overcome).

Contributions of cash and other assets, including unconditional promises to give in the future, are reported as revenue when received, measured at fair value. Donor promises to give in the future are recorded at the present value of estimated future cash flows. Contributions resulting from split-interest agreements, measured at the time the agreements are entered into, are based on the difference between the fair value of the assets received or promised and the present value of the obligation to the third-party recipient(s) under the contract.

September 30, 2024 and 2023

## **Note 2 - Significant Accounting Policies (Continued)**

#### Concentration Risks

A significant portion of UWSEM's campaign revenue and pledges receivable is derived from employee contributions and corporate gifts or grants from the Detroit-based original auto equipment manufacturers. This amount is approximately \$6.0 million and \$9.5 million of gross revenue for the years ended September 30, 2024 and 2023, respectively, and \$3.5 million and \$3.6 million of gross pledges receivable at September 30, 2024 and 2023, respectively. The current and future economic health of the domestic automotive industry impacts collection of this revenue and future contribution levels and could result in a severe near-term negative impact to UWSEM.

#### **Agent Transactions**

UWSEM follows standards for accounting for transfers of assets to a not-for-profit organization that raises or holds contributions for others. These standards affect transactions in which UWSEM accepts contributions from a donor and transfers those assets to another entity that is specified by the donor. UWSEM refers to such funds as donor designations. Agency transactions are reported as an obligation to the specified beneficiary rather than as annual campaign revenue to UWSEM. Amounts due to beneficiary organizations are reported as undistributed donor designations on the statement of financial position.

#### In-kind and Contributed Services Revenue

UWSEM receives services from a large number of volunteers who give significant amounts of their time to UWSEM's programs, fundraising campaigns, and management. Such services may include those that (a) create or enhance nonfinancial assets or (b) require specialized skills provided by individuals possessing those skills and would typically need to be purchased if not contributed. No amounts have been recorded for types of donated services that do not meet these requirements. The value of recorded contributed services is determined based on the estimated fair values of such services.

#### Revenue Recognition - Administrative Fees and Fee for Service

UWSEM receives administrative fees and fee for service revenue for services provided to others, which are recognized using revenue recognition principles under Accounting Standards Codification (ASC) 606.

For administrative fees and fee for service revenue, UWSEM has performance obligations for services that are provided based on contracts established between the customer and the Organization. Services provided include administering the annual workplace giving campaigns, the 2-1-1 call center and Summer Discovery Program, and various other programs for the benefit of local area organizations. These services are provided over time based on the contract terms.

Under the typical payment terms, the customer is billed based on the rate structure of the service provided, as stated in the contract. There are no price concessions or finance arrangements associated with these services.

Beginning in 2023, UWSEM administers the Water Residential Assistance Program (WRAP) for Oakland County customers of Great Lakes Water Authority (GLWA). This program provides assistance to eligible, low-income households who receive water service from GLWA member communities. During the years ended September 30, 2024 and 2023, UWSEM distributed \$800,591 and \$575,797, respectively, in WRAP funds on behalf of GLWA. These funds are accounted for as agency transactions and are, therefore, not recognized in the statement of activities and changes in net assets. UWSEM recognized revenue of \$77,776 and \$133,958 during the years ended September 30, 2024 and 2023, respectively, related to its administrative fee for the program. At September 30, 2024, \$135,134 of receivables pertaining to the agency portion of the program were included within grant and other receivables on the statement of financial position. There were no receivables pertaining to the program at September 30, 2023.

September 30, 2024 and 2023

### **Note 2 - Significant Accounting Policies (Continued)**

During the year ended September 30, 2024, UWSEM administered the Summer Discovery Program on behalf of the Ballmer Group, an unrelated private organization. This program provides summer enrichment programs to students in Wayne, Oakland, and Macomb counties. During the year ended September 30, 2024, UWSEM distributed \$37,044,946 in Summer Discovery Program funds on behalf of the Ballmer Group. These funds are accounted for as agency transactions and are, therefore, not recognized in the statement of activities and changes in net assets. UWSEM recognized revenue of \$1,527,000 during the year ended September 30, 2024, related to its fee for administering the program. As of September 30, 2024, UWSEM has \$12,821,192 of funds on hand that are to be disbursed at the discretion of the Ballmer Group.

### Functional Allocation of Expenses

Costs of providing the program and support services have been reported on a functional basis in the statement of functional expenses. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Total salaries and related expenses are allocated on the basis of time and effort. Marketing and information technology expenses are allocated based on internally conducted time studies. Other expenses utilized by all employees, such as occupancy and depreciation, are allocated on the basis of employee head count. All other expenses are allocated based on specific identification of third-party invoices or grant agreements. Costs have been allocated between the various program and support services based on estimates determined by management. Although the methods of allocation used are considered appropriate, other methods could be used that would produce different amounts.

#### **Income Taxes**

UWSEM is a not-for-profit corporation and is exempt from tax under the provisions of Internal Revenue Code Section 501(c)(3).

#### Subsequent Events

The financial statements and related disclosures include evaluation of events up through and including April 2, 2025, which is the date the financial statements were available to be issued.

September 30, 2024 and 2023

## Note 3 - Liquidity and Availability of Resources

The Organization's financial assets available within one year of September 30, 2024 and of 2023 for general expenditures are as follows:

	2024		 2023
Cash Investments Pledges receivable - Net of allowance Grants and other receivables Beneficial interests	\$	13,801,223 41,620,426 6,395,193 3,237,091 1,549,943	\$ 1,390,623 39,733,563 5,898,025 3,153,041 1,221,111
Financial assets - At year end		66,603,876	51,396,363
Less those unavailable for general expenditures within one year due to: Contractual or donor-imposed restrictions:		400.000	400.000
Long-term portion of receivables Assets held at Community Foundations (beneficial		166,000	160,000
interests) (Note 6)		1,549,943	1,221,111
Restricted by donors with purpose restrictions		10,087,541	12,528,280
Restrictions by donors for endowment		3,322,033	790,515
Undistributed grants to community impact partners		4,800,915	6,869,876
Undistributed donor designations		3,582,761	2,481,192
Amounts to be distributed as part of the Summer Discovery Program (Note 2)	_	12,821,192	 
Total amounts unavailable for general expenditures within one year		36,330,385	24,050,974
Board designations:			
Board designated for emergency and stabilization		4,129,637	3,862,595
Board designated for quasi endowment		22,211,810	 22,349,246
Total amounts unavailable to meet cash needs for general expenditures within one year		26,341,447	 26,211,841
Financial assets available to meet cash needs for general expenditures within one year	\$	3,932,044	\$ 1,133,548

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in short-term investments.

Additionally, the Organization has board-designated net assets without donor restrictions that, while the Organization does not intend to spend for purposes other than identified, could be made available for current operations with board approval if necessary. The board-designated net assets consist of an emergency and stabilization fund and funds functioning as an endowment.

In the budget for the fiscal year ended September 30, 2024, the board authorized \$490,000 from the emergency and stabilization fund and \$1,173,000 from the quasi endowment to stabilize programs in 2024. In the budget for the upcoming fiscal year ending September 30, 2025, the board has authorized \$4,781,000 from the quasi endowment to stabilize programs in the upcoming year.

### **Note 4 - Fair Value Measurements**

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

September 30, 2024 and 2023

### **Note 4 - Fair Value Measurements (Continued)**

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that UWSEM has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. UWSEM's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

The following table presents information about UWSEM's assets measured at fair value on a recurring basis at September 30, 2024 and 2023 and the valuation techniques used by UWSEM to determine those fair values:

		Assets M	1ea	sured at Fair Va Septembe			g Ba	asis at
	Quoted Prices in Active Markets for Identical Assets (Level 1)			Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		Balance at eptember 30, 2024
Assets								
Investments:  Money market funds Certificates of deposit Mutual funds - Equity Mutual funds - Debt Common stock Corporate bonds Foreign bonds Collective trust fund - Measured at net asset value	\$	5,063,077 - 15,231,148 10,595,528 63,480 - -	\$	138,529 - - - - 6,314,182 1,712,326	\$	- - - - - -	\$	5,063,077 138,529 15,231,148 10,595,528 63,480 6,314,182 1,712,326
Total investments		30,953,233		8,165,037		-		41,442,850
Beneficial interests		-	_	-		1,549,943		1,549,943
Total assets	\$	30,953,233	\$	8,165,037	\$	1,549,943	\$	42,992,793

September 30, 2024 and 2023

### **Note 4 - Fair Value Measurements (Continued)**

Assets Measured at Fair Value on a Recurring Basis at

	September 30, 2023								
	Qu	oted Prices in							
	A	ctive Markets	Si	gnificant Other		Significant			
	1	for Identical		Observable		nobservable		Balance at	
		Assets		Inputs		Inputs	S	eptember 30,	
	_	(Level 1)		(Level 2)		(Level 3)		2023	
Assets									
Investments:									
Money market funds	\$	953,860	\$	_	\$	-	\$	953,860	
Mutual funds - Equity		12,864,475		-		_		12,864,475	
Mutual funds - Debt		9,248,581		-		_		9,248,581	
Certificate of deposit		-		125,989		-		125,989	
Corporate bonds		_		11,365,588		_		11,365,588	
Foreign bonds		_		1,293,369		_		1,293,369	
Collective trust fund -									
Measured at net asset									
value			_					2,144,437	
Total investments		23,066,916		12,784,946		-		37,996,299	
Beneficial interest		-		-		1,221,111	_	1,221,111	
Total assets	\$	23,066,916	\$	12,784,946	\$	1,221,111	\$	39,217,410	

As of September 30, 2024 and 2023, the investments balance on the statement of financial position includes \$177,576 and \$1,737,264, respectively, in cash and accrued interest, which is not included in the tables above.

The fair value of bonds, certificates of deposit, and certain money market funds at September 30, 2024 and 2023 was determined primarily based on Level 2 inputs. UWSEM estimates the fair value of these investments using quoted market prices and other market data for the same or comparable instruments and transactions, discounted cash flow models, and other pricing models. These models are primarily industry-standard models that consider various assumptions, including time value and yield curve assumptions, as well as other relevant economic measures.

The fair value of UWSEM's beneficial interests were determined primarily based on Level 3 inputs. UWSEM estimates the fair value of these investments based upon UWSEM's relative share of assets held and reported by the entities that hold the funds unless the facts and circumstances indicate the fair value would be different from the present value of the estimated future distributions.

The net change in value of the beneficial interest is recognized in the statement of activities and changes in net assets. See further discussion in Note 6.

#### Investments in Entities that Calculate Net Asset Value per Share

UWSEM holds shares or interests in investment companies at year end where the fair value of the investment held is estimated based on net asset value per share (or its equivalent) of the investment company.

September 30, 2024 and 2023

### **Note 4 - Fair Value Measurements (Continued)**

At September 30, 2024 and 2023, the fair value, unfunded commitments, and redemption rules of those investments were as follows:

	September 30, 2024	September 30, 2023				
	Fair Value	 Fair Value	_	unded nitments	Redemption Frequency, if Eligible	Redemption Notice Period
\$	2.324.580	\$ 2.144.437	\$	_	Dailv	Dailv

The collective trust fund is designed to provide investment results that correspond to the price and yield performance of publicly traded common stocks of large-sized domestic companies, as represented by Standard & Poor's 500 Growth Index. The trust invests approximately 100 percent in equities as of September 30, 2024 and 2023. Net asset value of the trust is determined daily, and units are issued and redeemed at the calculated net asset value.

### Note 5 - Receivables

Collective trust fund

Receivables as of September 30, 2024 and 2023 consist of pledges receivable, grants receivable, and other.

		2024	 2023
Gross pledges Less allowance for uncollectible pledges	\$	11,815,104 (5,419,911)	\$ 9,783,392 (3,885,367)
Net pledges receivable	\$	6,395,193	\$ 5,898,025
Amounts due in: Less than one year One to five years	\$	11,815,104 -	\$ 9,623,392 160,000
Total	<u>\$</u>	11,815,104	\$ 9,783,392

The table below represents balances included in grants and other receivables as of September 30, 2024 and 2023:

		2024	 2023
Promises to give - Campaign Promises to give - Grants Other receivables	\$	105,183 2,186,036 945,872	\$ 43,612 2,317,924 791,505
Total	<u>\$</u>	3,237,091	\$ 3,153,041
Amounts due in: Less than one year One to five years	\$	3,071,091 166,000	\$ 3,153,041 -
Total	\$	3,237,091	\$ 3,153,041

September 30, 2024 and 2023

#### Note 6 - Beneficial Interests

UWSEM acquired an endowment fund held by the Community Foundation for Southeastern Michigan as part of a merger between UWSEM and United Way of Oakland County (UWOC) during 2005. The endowment was originally created using funds without donor restrictions and, therefore, is shown within net assets without donor restrictions on the financial statements. However, UWSEM does not have the ability to draw on the corpus of the endowment unless approval is granted by CFSEM. The recorded amount of \$1,394,720 and \$1,221,111 as of September 30, 2024 and 2023, respectively, represents the present value of the estimated future income stream from the underlying endowment assets. The investment is recorded at fair market value. The purpose of the endowment fund is to provide operating support for UWSEM from endowment earnings.

In addition, certain funds donated by outside donors for the benefit of UWSEM are held and managed by CFSEM. Such contributions are subject to variance power maintained by CFSEM. The fair market value of these funds is approximately \$12,500 and \$11,000 at September 30, 2024 and 2023, respectively. Earnings are available for distribution to UWSEM at the discretion of CFSEM; therefore, interest and principal balances are not reflected in the financial statements.

As part of the transaction with United Way of Washtenaw County (see Note 17), UWSEM is party to funds held at the Ann Arbor Area Community Foundation (AAACF). The initial donation in 2020 was \$500,000, and these funds, along with any earnings, are subject to AAACF's variance power. Accordingly, UWSEM has not recorded an asset for its interest in these funds. As of September 30, 2024, the fund's value is approximately \$651,000. Additionally, UWSEM is allocated a portion of the fair values of the underlying securities held at AAACF totaling \$155,223 as of September 30, 2024.

#### Note 7 - Leases

UWSEM is obligated under an operating lease for office space, expiring in February 2030. The right-of-use asset and related lease liability have been calculated using a discount rate of 3.97 percent. The lease requires UWSEM to pay taxes, insurance, utilities, and maintenance costs. Total rent expense under the lease was \$1,016,667 and \$1,016,668 for 2024 and 2023, respectively. Cash paid for the lease during both 2024 and 2023 was \$1,100,000.

Future minimum annual commitments under the operating lease are as follows:

Years Ending September 30	A	mount
2025 2026 2027 2028 2029 Thereafter	\$	1,100,000 1,100,000 1,100,000 1,100,000 1,100,000 458,333
Total		5,958,333
Less amount representing interest		605,022
Present value of net minimum lease payments	\$	5,353,311

September 30, 2024 and 2023

### **Note 8 - Capital Assets**

The cost of capital assets is summarized as follows:

	 2024	 2023
Land Buildings Leasehold improvements Furniture and equipment Construction in progress	\$ 575,000 1,090,000 300,324 1,865,136 140,000	\$ - 300,324 1,832,656 -
Total cost	3,970,460	2,132,980
Accumulated depreciation	 1,865,452	1,648,705
Net property and equipment	\$ 2,105,008	\$ 484,275

Depreciation expense for 2024 and 2023 was \$216,748 and \$186,941, respectively.

### Note 9 - Undistributed Grants to Community Impact Partners

Unconditional grants are recognized as an expense at the time the grant is awarded.

Undistributed grants to community impact partners - As of October 1, 2022 Grants approved Payments made	\$ 8,022,689 12,610,128 (13,762,941)
Undistributed grants to community impact partners - As of September 30, 2023	\$ 6,869,876
Undistributed grants to community impact partners - As of October 1, 2023 Grants approved Payments made	\$ 6,869,876 12,306,175 (14,375,136)
Undistributed grants to community impact partners - As of September 30, 2024	\$ 4,800,915

Undistributed grants to community impact partners at September 30, 2024 are scheduled for payment in 2025. As of September 30, 2024, grants awarded to community impact partners that are determined to be conditional upon incurrence of qualified expenses and, therefore, not considered payable totaled approximately \$611,000.

## Note 10 - Board-designated Net Assets

Board-designated net assets at September 30, 2024 and 2023 consist of the following:

	 2024	_	2023
Emergency and stabilization Funds functioning as endowment (Note 12)	\$ 4,129,637 26,992,810	\$	4,352,595 23,522,246
Total	\$ 31,122,447	\$	27,874,841

The purpose of the emergency and stabilization fund is to have funds available that can be accessed during an economic downturn to maintain operations at a static level. These funds can also be allocated to special projects or initiatives at the discretion of the finance and executive committees with board approval.

September 30, 2024 and 2023

### Note 10 - Board-designated Net Assets (Continued)

The emergency and stabilization fund has an investment policy statement, the objectives of which include preserving principal, maintaining a diversified portfolio of low-risk investments, maintaining a degree of liquidity appropriate to investment objectives, delivering a return commensurate with UWSEM's risk tolerance, and observing prudent governance standards. This is achieved through a portfolio with maturities of no more than 48 months and includes U.S. Treasurys, commercial paper, bank obligations, corporate bonds, taxable municipal securities, and money market funds.

The table below summarizes the account activity. Investment gains incurred during both September 30, 2024 and 2023 related primarily to unrealized gains on bonds held during a period of rising interest rates. It is UWSEM's intention to hold these bonds to maturity.

	 2024	 2023
Beginning of period	\$ 4,352,595	\$ 5,139,401
Investment income	76,041	79,166
Unrealized gain on investments	191,001	114,028
Transfer from board-designated endowment	 (490,000)	 (980,000)
End of period	\$ 4,129,637	\$ 4,352,595

#### Note 11 - Net Assets with Donor Restrictions

Net assets with donor restrictions as of September 30 are available for the following purposes:

		2024	2023
Subject to expenditures for a specified purpose: Utility assistance Economic mobility and family finances Ride United Early childhood	\$	3,369,176 \$ 1,307,889 698,234 816,743	5,259,495 1,272,897 1,718,168 1,539,701
Community information exchange COVID-19 and Crisis Relief Education Basic needs and other Pledge receivable for future operation		1,281,155 - 1,591,515 276,471 746,358	111,945 166,128 1,238,940 466,104 754,902
Total subject to expenditures for a specified purpose		10,087,541	12,528,280
Subject to the passage of time - Pledges receivable for future operations	3	100,000	205,000
Subject to the Organization's spending policy and appropriation - Endowment: Original donor corpus		2,716,389	787.855
Accumulated endowment earnings		605,644	2,660
Total subject to the Organization's spending policy and appropriation - Endowment		3,322,033	790,515
Total	\$	13,509,574	13,523,795

## Note 12 - Donor-restricted and Board-designated Endowments

UWSEM's endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. Net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

September 30, 2024 and 2023

## Note 12 - Donor-restricted and Board-designated Endowments (Continued)

#### Interpretation of Relevant Law

The board of directors of UWSEM has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, UWSEM classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Amounts are classified within net assets with donor restrictions until those amounts are appropriated for expenditure by UWSEM in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, UWSEM considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of UWSEM and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of UWSEM
- The investment policies of UWSEM

	Endowment Net Asset Composition by Type of Fundament as of September 30, 2024					
		ithout Donor Restrictions		With Donor Restrictions	_	Total
Donor-restricted endowment funds Board-designated endowment funds	\$	- 26,992,810	\$	3,322,033	\$	3,322,033 26,992,810
Total	\$	26,992,810	\$	3,322,033	\$	30,314,843
	Changes in Endowment Net Assets for the Fiscal Year Ended September 30, 2024					
		ithout Donor Restrictions		With Donor Restrictions		Total
Endowment net assets - Beginning of period	\$	23,522,246	\$	790,515	\$	24,312,761
Investment return: Investment income Net appreciation (realized and unrealized)		1,244,020 3,746,283		142,696 316,734		1,386,716 4,063,017
Total investment return		4,990,303		459,430		5,449,733
Donor-restricted endowments assumed in United Way of Washtenaw County transaction Appropriation of endowment assets for expenditure Other changes		- (1,673,000) 153,261		2,355,314 (129,965) (153,261)		2,355,314 (1,802,965) -
Endowment net assets - End of period	\$	26,992,810	\$	3,322,033	\$	30,314,843

September 30, 2024 and 2023

## Note 12 - Donor-restricted and Board-designated Endowments (Continued)

	Endowment Net Asset Composition by Type of Fun as of September 30, 2023				<i>3</i> I	
		/ithout Donor Restrictions		With Donor Restrictions		Total
Donor-restricted endowment funds Board-designated endowment funds	\$	- 23,522,246	\$	790,515 -	\$	790,515 23,522,246
Total	\$	23,522,246	\$	790,515	\$	24,312,761
	Changes in Endowment Net Assets for the Fisca Year Ended September 30, 2023					
		/ithout Donor Restrictions		With Donor Restrictions		Total
		Restrictions	_	Restrictions	_	TOTAL
Endowment net assets - Beginning of year	\$	21,398,589	\$	790,515	\$	22,189,104
Investment return: Investment income Net appreciation (realized and unrealized)		1,173,282 1,648,484		34,882 49,009		1,208,164 1,697,493
Total investment return		2,821,766		83,891		2,905,657
Appropriation of endowment assets for expenditure Other changes		(782,000) 83,891	_	- (83,891 <u>)</u>		(782,000)
Endowment net assets - End of year	\$	23,522,246	\$	790,515	\$	24,312,761

#### Return Objectives and Risk Parameters

UWSEM has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding in general support of UWSEM while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that UWSEM must hold in perpetuity, as well as board-designated funds. Under this policy, as approved by the board of directors, UWSEM has established a total return objective to provide an average rate of return of approximately 7 percent annually over time. Actual returns in any given year may vary from this amount.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, UWSEM relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). UWSEM targets a diversified asset allocation of equity-based and fixed-income investments to achieve its long-term return objectives within prudent risk constraints.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

UWSEM has a policy of appropriating for distribution each year up to 3 percent of its endowment fund's average fair value. According to the policy, additional earnings may be used over time with the total of annual support and additional spending limited to the cumulative earnings over a trailing five-year period. In establishing this policy, UWSEM considered the long-term expected return on its endowment. This is consistent with UWSEM's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

September 30, 2024 and 2023

#### Note 13 - Contributed Nonfinancial Assets

UWSEM receives volunteer services that are not recordable under generally accepted accounting principles. The value of the volunteer services is not disclosed since no objective basis is available to measure the value of such services.

Contributed nonfinancial assets recognized within the statement of activities and changes in net assets consisted of the following for the years ended September 30:

	 2024	 2023
Advertising Computers Other	\$ 302,223 22,500 13,377	\$ 525,668 6,680 6,712
Total	\$ 338,100	\$ 539,060

None of the in-kind donations received during the years ended September 30, 2024 and 2023 were subject to donor-imposed restrictions other than the computers received in 2023, which were restricted by the donor for distribution to schools in need of equipment. The remaining contributed nonfinancial assets did not have donor-imposed restrictions.

Advertising services were donated both by UWSEM's local marketing vendor and by United Way Worldwide (UWW). Local advertising was valued based on estimates provided by vendors for the cost of such advertising had it been purchased by UWSEM. UWW manages several relationships that provide for donated airtime to run advertising that promotes the United Way network's shared mission on nationally broadcast media outlets. The valuation method used by UWW to arrive at the total value of contributed advertising is based on records provided by media partners of the number of impressions recorded for the ads that appeared based on the National Association of Broadcasters' standards for valuation of marketing impressions.

Donated computers were valued based on estimates of retail prices provided by the vendor. UWSEM distributed the computers to partner agencies and a local school district.

## Note 14 - Employee Benefit Plan

UWSEM's employees participate in a tax-deferred annuity plan. Under the terms of the thrift plan, employees can elect to contribute a percentage of their annual compensation. Automatic deferrals apply to all new participants and require that 4 percent of compensation be deferred unless a contrary election is made. In addition, each participant's pretax deferral election is automatically increased by 1 percent annually up to a maximum of 8 percent unless the participant opts out of automatic deferral percentage increases.

UWSEM matches 100 percent of the employees' contributions to the plan, not to exceed 2 percent of the employees' compensation. Employer contributions to the thrift plan amounted to \$278,399 and \$272,418, respectively, for the years ended September 30, 2024 and 2023.

## **Note 15 - Related Party Transactions**

Related party expenses include payments to entities that employ UWSEM board members of approximately \$7,600,000 during the year ended September 30, 2024, of which approximately \$5,700,000 relates to a low-income energy assistance grant and approximately \$1,900,000 relates to employee health care expenses.

Payments to entities that employ UWSEM board members were approximately \$7,900,000 during the year ended September 30, 2023, of which approximately \$6,000,000 relates to a low-income energy assistance grant and approximately \$1,900,000 relates to employee health care expenses.

September 30, 2024 and 2023

### **Note 15 - Related Party Transactions (Continued)**

Included within accounts payable were payments due to affiliated agencies of approximately \$770,000 and \$240,000 as of September 30, 2024 and 2023.

Some members of UWSEM's board serve as executive directors for partnering nonprofit agencies. Total payments to these agencies were approximately \$1,500 and \$15,000 during the years ended September 30, 2024 and 2023, respectively. Executive directors excuse themselves from discussions and votes regarding agency funding.

Related party revenue includes contributions from entities that are affiliated with UWSEM board members or from UWSEM board members themselves and totaled approximately \$5,200,000 and \$7,000,000 for the years ended September 30, 2024 and 2023, respectively.

## **Note 16 - Commitments and Contingencies**

UWSEM has employees who operate under a collective bargaining agreement that dictates salary, pension benefits, and funding, as well as working conditions and other terms. The employees are members of the UAW Technical, Office, and Professional Union, for which an agreement is in effect until June 30, 2026.

The Organization is subject to litigation and claims that are incidental to the ordinary course of its operations. Management does not believe a loss is probable; therefore, no provision has been made in the accompanying financial statements for losses that might result from the ultimate disposition of these matters. Management believes any possible loss related to these matters would be immaterial to the financial statements as a whole.

September 30, 2024 and 2023

### Note 17 - Transaction with United Way of Washtenaw County

On October 1, 2023, United Way of Washtenaw County (UWWC) combined with United Way for Southeastern Michigan. The purpose of the combination was to maximize impact for residents in Washtenaw County while streamlining operations across continuous service areas. Six members of the UWWC board joined the UWSEM board as of the combination date. UWSEM is the surviving entity and the UWSEM board maintains control of the combined entity. The combination qualifies as an acquisition under GAAP; thus, UWSEM recognized the acquired assets and liabilities at fair market value as of October 1, 2023. The net assets acquired were recognized as an inherent contribution to UWSEM on October 1, 2023. The table below shows the fair market value of UWWC's assets, liabilities, and net assets as of the transaction date:

Assets acquired:     Cash and cash equivalents     Pledges receivable - Net     Investments     Net property and equipment     Prepaid and other assets	\$	864,353 741,345 5,357,285 1,697,481 69,395
Total assets acquired		8,729,859
Liabilities assumed: Grants payable Designations payable Accrued expenses and other liabilities		509,996 225,401 364,034
Total liabilities assumed		1,099,431
Net assets acquired: Without donor restrictions With donor restrictions	_	4,709,169 2,921,259
Total net assets acquired	\$	7,630,428