

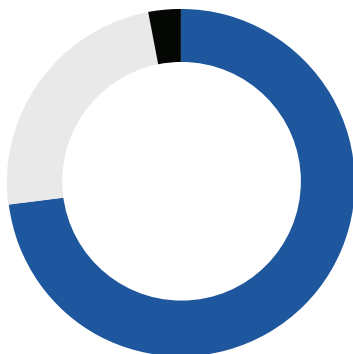
United Way supporters like you made a big difference in the 2018-19 fiscal year.

We worked hard to decrease our overhead so we could invest more funds directly into the community. Your generosity made it possible. Thank you for your support.

Revenue	2018-19	2017-18
Annual campaign	\$42,769,638	\$44,518,022
Fees for service, grants and bequests	\$15,161,265	\$14,529,723
Other revenue	\$3,042,599	\$2,381,337
Total revenue	\$60,973,502	\$61,429,082

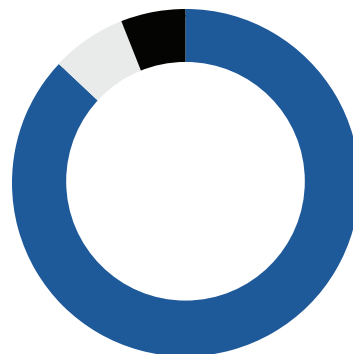
Expenses	2018-19	2017-18
Administration	\$4,099,898	\$4,669,239
Fundraising	\$4,625,696	\$5,484,789
Community impact	\$55,493,028	\$54,085,256
Total expenses	\$64,218,622	\$64,239,284

Revenue 2018-19



- Annual campaign
- Fees for service, grants and bequests
- Other revenue

Expenses 2018-19



- Community impact (including designations)
- Fundraising
- Administration